

EXCLUSIVE INTERVIEW WITH CEO OF SUNSEEKER, PHIL POPHAM
HARRY WINSTON MARKS 20 YEARS OF THE OCEAN COLLECTION
AWAY BRAND FOUNDERS MEET ALISTAIR CRANE **ABD EL WAHAB** COMES
TO LONDON **RUPERT WESSON**, DIRECTOR OF DEBRETT'S ACADEMY, SHARES
ETIQUETTE INSIGHT **JEAN PAUL GUERLAIN** INTRODUCES NEW FRAGRANCES
JONATHAN SIBONI ON THE DIGITAL TRANSFORMATION IN BEAUTY

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luxury briefing

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Revered worldwide as the Queen of Retail, Faith Hope Consolo's prognostications on shopping and consumption are heeded by world-class designers, mass retailers, start-up boutiques, property owners and municipalities all around the world. Faith has her finger on the pulse of the retail scene in New York, and the world's greatest shopping centres and high streets.



Alistair Crane

Alistair Crane is Chief Executive Officer (CEO) of Hero, the industry-leading, mobile-first technology powering live shopping for retailers. Prior to Hero, Alistair launched Grapple as CEO and co-founder in 2009, and grew the business from a start-up to a success story, securing a successful exit in September 2013 to Monitise Plc. He joined Monitise as European President before progressing to Chief Sales Officer to run the US operation.



Georgia Fendley

Georgia Fendley has spent a career immersed in luxury brands as a designer, art director, brand strategist, branding agency owner, industry mentor and, of course, savvy consumer. As Brand Director of Mulberry (2008–2012), Georgia helped to steer the company through its greatest period of financial and geographical growth. She is now founder and Creative Director of Construct and co-founder of Hill & Friends.



Sir Eric Peacock

Leading companies since 2010, Sir Eric Peacock has wide-ranging experience in financial services, consumer goods and industry supply chain, and he is an active board member for numerous enterprises. Eric has grown, sold and acquired businesses, reflecting his deep-rooted interests in people development, culture and engagement.



Jonathan Siboni

Jonathan Siboni founded Luxurysight in 2010 as the first data intelligence platform focused on the luxury industry. Together with an advisory board from LVMH, Richemont, Hermès, Chanel and L'Oréal, among others, Luxurysight has developed unique technologies to provide brands with the world's largest data and insights platform on the luxury business.



Lucia van der Post

Lucia van der Post has dispensed advice on style and living for more than three decades. She is best known for her work at the *Financial Times*, where she launched *How To Spend It* magazine, and is still an associate editor. Lucia also writes on luxury travel for a wide range of other publications.



Rupert Wesson

Rupert is a speaker and writer on many aspects of corporate learning and personal development, as well as being a qualified coach and British Psychological Society-qualified psychometric assessor. Rupert's work with Debrett's includes coaching communications, leadership and management, as well as advising on corporate culture and style. He has worked with a number of corporate clients across Europe and beyond.



Keith Wilson

Keith Wilson is one of the founding directors of Wilson McHardy, a real-estate boutique agency providing investment, development and leasing advice to key clients in the luxury market. Responsible for many headline projects in London, Keith has provided strategic advice for the Grosvenor Estate, Dunhill, Chanel, Richemont and Groupe Arnault, among others.

FMS.

Retail Property

NEW YORK

On Madison Avenue, **Apriati** jewellery from Greece now at 655 Madison Avenue. Celebrity stylist **Sally Hershberger** is partnering with Barneys for her first salon inside a retail store at 660 Madison Avenue. **Bottega Veneta**'s newest outpost debuted at 740 Madison Avenue. **New & Lingwood** from the UK at 793 Madison Avenue.

On Fifth Avenue, **Tiffany & Company**, at 57th Street, unveiled its reimagined, one-of-a-kind fourth floor with a new home and accessories collection. **Kate Spade** has opened the doors of its newest location in Rockefeller Plaza at 49th Street offering exclusives selected specifically for this locale.

In the Upper West Side, **Drybar** has its newest location at 243 West 99th Street. Children's clothing boutique **Stoopher & Boots** has expanded, on Amsterdam between 78th and 79th Streets. **Barry's Bootcamp** is at 72-74 West 69th Street.

In Herald Square, Macy's is opening its doors to pop-ups in a new marketplace concept called **The Market @ Macy's** offering pods of space to brands who will promote or sell products.

In Times Square, **Swarovski Times Square** now sparkling at 1565 Broadway. **New Style Spa** for pampering at 336 W. 46th Street.

In Soho, **Brett Johnson**'s luxury Italian-made menswear is here, 109 Mercer Street. **Gucci** with 10,700 square feet of ground-floor block through retail space at 375 West Broadway. **Valentino VLTN** debuted its men's collection with a sport-themed store at 121 Spring Street. **Hermès** planning to open at 63 Greene Street. **Louis Vuitton** opened a sneaker spot in advance of the worldwide launch of the Archlight sneaker, 122 Greene Street. Designer **Philipp Plein** has his first ever pop-up concept store titled 'No Mercy On Mercer St' at 40 Mercer Street.

In the East Village, **Popup Florist** plant and floral design company, at 63 E. Seventh St., between First Avenue and Second Avenue, is a favourite of fashion clients including Barneys and Net-a-Porter.

In Hudson Yards, Dallas-based luxury brand **Forty Five Ten** will open its first store on the East Coast, a 16,000-sq.-ft. location, March 2019.

In Nolita, India-based custom-made shirt brand for the modern gentleman **Bombay Shirt Company**, has its first US brick-and-mortar shop, 223 Mott Street. The first **FitHouse** exercise studio will be at 276 Bowery with more to follow.

In Tribeca, luxury basics brand **Jason Scott** is opening its second NYC location at 102 Franklin Street.

NEW YORK NEWS: IT'S ALL ABOUT THE EXPERIENCE

Check out this trio of new and innovative hybrids of museums, shopping and dining. **Story** at 144 10th Avenue at 19th Street is the retail outpost that reinvents itself with a new theme every couple of months designed as an Instagram studio: complete with an LED infinity mirror, dozens of hanging, colour changing lights and a silver metallic Mylar photo wall. **SPYSCAPE**, at 928 8th Avenue and two blocks from MoMA, is a view into a secret world featuring a café, a bookshop with rare and first-edition spy books, a gift shop filled with spy gadgets, smart technology and multiple event spaces that can host private parties for more than 600 guests. The Spy Museum is divided into different galleries: encryption, deception, hacking, cyberwarfare, intelligence, surveillance and



Two more leases are now available on Old Bond Street, taking the total to 52 per cent of the number of stores within this section of the street, south of Gucci.

special ops. **Sugar Factory**, the international sweetshop, is opening the world's first **Museum of Candy** in the converted Chelsea church in the Limelight Club space at 656 Sixth Avenue that was once home to the city's techno music scene. Visitors will find 15 rooms dedicated to candy of all different types, adorned with Instagram-friendly backdrops. The museum will include the world's largest gummy bear, a unicorn made out of candy, and other decadent exhibits. The cherry on top will be a restaurant with an outdoor café and a dessert marketplace.